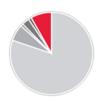
## Overview

## REVENUE BY INDUSTRIES



Oil&Gas

We operate in the industries with attractive fundamentals. Revenues from oil&gas sector comprised 80% of total, while Russian oil and gas majors are incentivized to keep investing in development of the oil and gas infrastructure in coming years. This allows us to benefit from the long-term growth drivers in the industry.

## 20<sup>TH</sup> ANNIVERSARY

In 2012, we celebrate our 20<sup>th</sup> annirversary. This year we entered to the new promising market of gas projects with an acquisition of the leading Russian industrial compressor producer JSC "Kazankomressormash". Also, pursuing enhancement of the pumps product portfolio, the Group completed an acquisition of German manufacturer of high-end specialized pumps Apollo Goessnitz GmbH (Goessnitz, Germany).



22.7% <sub>10</sub>

HMS Group's consolidated revenues increased by 22.7% year-on-year for the full year 2012, mainly driven by a gradual execution of the infrastructure projects implemented by main oil and gas majors.





17400 EMPLOYEES We develop advanced flow-control technology and bring it to our customers through four divisions, which employ around 17,400 people employed in Russia, Ukraine, Belorussia and overseas.